

EXPRESSION OF INTEREST (EoI)

Seeking interested Firms for tying up with GIL as Consortium Partner in expected National/Global Tenders of Military Combat Parachute System (MCPS) / Parachute System conforming to Specifications of MCPS

EoI No. GIL/EoI/R&D/01/2024-25

Date: 15/07/2024



GLIDERS INDIA LIMITED
Govt. of India Enterprises, Ministry of Defence
G.T. Road Kanpur, U.P. India-208013

EOI NO. GIL/EOI/R&D/01/2024-25

Table of Contents

S. No.	DESCRIPTION	Page No.
1.	Introduction	3
2.	Objective	3-4
3.	Eol Issuing Authority	4
4.	Calendar of Events	5
5.	Availability of The Eol Documents	5
6.	Venue & Deadline for Submission of Proposals	5-6
7.	Process of Selection of Consortium Partner	6-7
8.	Eligibility criteria for Consortium Partner	7
9.	Roles & Responsibilities	7-8
10.	General Terms & Conditions	9
11.	Documents to be submitted along with Eol	9
12.	Annexure-I	10
13.	Annexure-II	11

Expression of Interest (Eoi) for Seeking interested Firms for tying up with GIL as Consortium Partner in expected National/Global Tenders of Military Combat Parachute System (MCPS) / Parachute System conforming to Specifications of MCPS

Eoi No.: GIL/Eoi/R&D/01/2024-25 Dated: 15/07/2024

Sub: Expression of Interest (Eoi) for Seeking interested Firms for tying up with GIL as Consortium Partner in expected National/Global Tenders of Military Combat Parachute System (MCPS) / Parachute System conforming to Specifications of MCPS.

1. INTRODUCTION

Gliders India Limited, Kanpur hereafter referred as "GIL" is a Govt. of India Enterprise working under Ministry of Defence. GIL is a Defence Public Sector Undertaking incorporated on 14th August 2021 under the Companies Act, 2013 with 100 % equity share held by Government of India. Prior to this, GIL was part of erstwhile OFB (Ordnance Factory Board) under Dept. of Defence Production, Govt. of India.

2. OBJECTIVE:

The objective of this Expression of Interest (EOI) is to identify and engage with competent partner in the Parachute manufacturing industries who are willing to collaborate with GIL through joint working and consortium bidding. GIL aims to form strategic partnership with leading organization to collectively address the growing demand for Military Combat Parachute System (MCPS) / Parachute System conforming to Specifications of MCPS in India and abroad.

Through this EOI, GIL intends to pool resources, expertise and capabilities with consortium partner to participate in upcoming National/Global tenders and procurement processes for Military Combat Parachute System (MCPS) / Parachute System conforming to Specifications of MCPS. The primary goal is to establish a strong consortium that can effectively compete in the Defence market and secure contracts for the manufacturing and supply of Military Combat Parachute System (MCPS) / Parachute System conforming to Specifications of MCPS to meet the requirements of the Indian Armed Forces and potential global customers.

GIL is willing to foster collaborative relationship and leverage its extensive experience in Defence manufacturing to contribute to the Make in India initiative and support the country's self-reliance in Defence technology. By partnering with reputed organization and leveraging collective strengths, GIL aims to play a significant role as lead integrator in

EOI NO. GIL/EOI/R&D/01/2024-25

meeting the evolving needs of Defence forces and promoting indigenous manufacturing capabilities in the domain of Military Combat Parachute System (MCPS) / Parachute System conforming to Specifications of MCPS.

3. EoI ISSUING AUTHORITY:

This Expression of Interest (EoI) is issued by Gliders India Limited (GIL), Govt. of India Enterprise, Ministry of Defence, Kanpur, Uttar Pradesh, India & intended to short-list potential consortium partner. GIL decision with regard to the short-listing of bidders through this EoI shall be final and the GIL reserves the right to reject any or all the bids without assigning any reason.

S. No.	Particulars	Details
1.	Project Title	Expression of Interest (EoI) for Seeking interested Firms for tying up with GIL as Consortium Partner in expected National/Global Tenders of Military Combat Parachute System (MCPS) / Parachute System conforming to Specifications of MCPS
2.	EoI No. & Date	GIL/EoI/R&D/01/2024-25, Dated 15 -07-2024
3.	Project Initiator Details	Gliders India Limited, Kanpur
4.	Department	R&D
5.	Submission of Proposal	The Chairman & Managing Director Gliders India Limited G.T. Road, Kanpur, U.P. India-208013 Email: rnd@glidersindia.in / marketing@glidersindia.in
6.	Website	https://www.glidersindia.in
7.	Contact Person & Contact Details of Nodal Officer (For any additional information or clarification)	1. Shri Rupesh Kumar, WM Email: rupeshkumar@ord.gov.in 2. Shri Ankit Shukla, JWM Email: rnd@glidersindia.in / marketing@glidersindia.in

4. CALENDAR OF EVENTS

The following table enlists important milestones and timelines for completion of Eoi activities:

S.No	Milestone	Date and time (dd-mm-yyyy; hh:mm)
1.	Release of Expression of Interest (Eoi)	15.07.2024
2.	Last date for submission of written queries by bidders, if any	25.07.2024
3.	Response to the Queries	30.07.2024
4.	Last date for Submission of Eoi Response	05.08.2024
5.	Opening of Eoi Responses	05.08.2024
6.	Declaration of Short-listed Bidders	Will be intimated later

5. AVAILABILITY OF THE Eoi DOCUMENTS

Eoi can be downloaded from the website <https://www.glidersindia.in> and CPP portal. The bidders are expected to examine all instructions, forms, terms, project requirements and other details in the Eoi documents. Failure to furnish complete information as mentioned in the Eoi documents or submission of a proposal not substantially responsive to the Eoi documents in every respect will be at the bidder's risk and may result in rejection of the proposal.

6. VENUE & DEADLINE FOR SUBMISSION OF PROPOSALS

Proposals, in its complete form in all respects as specified in the Eoi, must be submitted to GIL, at the following address/e-mail:

To,
The Chairman and Managing Director
Gliders India Limited
G.T. Road, Kanpur, U.P. India-208013
Email: rnd@glidersindia.in/marketing@glidersindia.in

EOI NO. GIL/EOI/R&D/01/2024-25

GIL may, in exceptional circumstances and at its discretion, may extend the deadline for submission of proposals by issuing an addendum to be made available on the website, in which case all rights and obligations of GIL and the bidders previously subject to the original deadline will thereafter be subject to the deadline as extended.

7. Process of Selection of Consortium Partner:

7.1 Prospective Consortium Partner, who are meeting the Eligibility Criteria as per Article 8 and Roles & responsibilities of consortium partner [Point 9 (B)] in this EOI shall submit their proposal for EOI.

7.2 Prospective Consortium Partner shall furnish all the filled in formats/ information/ documents/ credentials etc. as per **Section 11- Documents to be submitted along with Eoi. Also, the prospective consortium partner shall submit the complete EOI document duly signed and stamped on all pages of EOI as a token of acceptance for EOI terms & conditions.**

7.3 Prospective Consortium Partner shall furnish all the audited financial details and technical details submitted against eligibility criteria.

7.4 GIL may intimate the shortlisted "Consortium Partner" for further discussions against their proposals.

7.5 Prospective Consortium Partner/ Applicant may submit their queries within specified due date. GIL's responses to queries / clarifications raised will be furnished as expeditiously as possible.

7.6 The Prospective Consortium Partner/Applicant will be selected as a "Consortium Partner" for joint consortium bidding with GIL as a lead integrator for National/Global tenders of Military Combat Parachute System (MCPS) / Parachute System conforming to Specifications of MCPS.

7.7 The shortlisted bidders will be intimated to submit their quotation against their work share & responsibilities as mentioned against Point 9 (B). The lowest bidder will be selected as consortium partner for joint consortium bidding with GIL.

7.8 A draft NDA, MoU and Consortium agreement shall be finalized in consultation of selected Consortium partner thereafter for a period of 01 year (extendable for 01 more year with mutual consent). After signing of MoU and Consortium agreement with selected consortium partner, based on various RFPs issued by the end customers or any other business opportunities, detailed T&C including broad methodology for quoting best strategic price to end customer, broad work share between the consortium partners, supply schedule of items to be supplied by both consortium partners (if any) etc., will be formulated with mutual consent. Budgetary quotes to customers shall be submitted accordingly.

7.9 Subsequent, whenever tender(s) is issued by end customers, GIL shall formalise the Consortium agreement which will be mutually decided on case to case basis and shall be binding on both the parties as per the terms of the Consortium agreement.

7.10 GIL reserves the right to reject any offer without citing any formal reason and GIL decision on this shall be final.

8.0 Eligibility Criteria for Consortium partner:

For potential National/Global tenders of Military Combat Parachute System (MCPS) / Parachute System conforming to Specifications of MCPS, the Prospective Partner shall meet following eligibility criteria:

8.1 Technical Criteria:

8.1.1 The consortium partner/bidder should have successfully developed Military Combat Parachute System (MCPS) / Parachute System conforming to Specifications of MCPS in association with ADRDE as Development cum Production Partner (DcPP) / Production Agency (PA).

8.1.2 The consortium partner/bidder shall comply with the roles and responsibilities defined in point 9 (B).

8.2 Financial Criteria:

8.2.1 Annual Turnover Criteria (ATC): Annual Turnover of Consortium partner shall equal to or more than INR 5 Crore during at least one of the last four preceding financial years, i.e. FY 2023-2024, FY 2022-2023, FY 2021-2022 and FY 2020- 2021.

9. Roles and Responsibilities:

A) Gliders India Limited (GIL):

- GIL will be responsible for following specified MCPS components of **Table 1** as outlined:

S/N	Components
1	High Altitude Oxygen Breathing System i. Portable multi station oxygen console ii. Individual breathing system/Personal Bail out Oxygen System iii. Face Mask with regulator iv. Facilities for charging of oxygen console and bail out bottles
2	Navigation System i. Satellite Navigation System ii. Magnetic Compass iii. Altimeter iv. Mission Computer v. Inter - Personal Radio

3	Individual Gear i. Goggles ii. Helmet iii. Knife iv. Jump Suit v. Gloves
---	--

Table 1: List of Accessories of MCPS

B) Consortium Partner:

- Consortium partner will be responsible for following specified MCPS components of **Table 2** as outlined:

S/N	Components	S/N	Components
1	Main Canopy	13	Carrying Bag
2	Main Deployment Bag	14	Lowering Strap
3	Main Pilot Chute with Connecting Bridle	15	Toggle
4	Main Slider	16	PDB / Equipment Carrier
5	Main Risers	17	Throw Out Deployment System - BOC
6	Container with Harness	18	Oxygen Bottle Pocket
7	Reserve Pilot Chute	19	Communication Pocket
8	Reserve Deployment Bag with Connecting Bridle	20	Reserve Static Line
9	Reserve Canopy	21	HAHO Seat
10	Slider Reserve	22	Butt Strap
11	Double Deployment Bag	23	Cross Connectors
12	Main Closing Loop	24	Reserve Closing Loop

Table 2: List of main components of MCPS

Note:- GIL will be lead system integrator for National/Global tenders of Military Combat Parachute System (MCPS) / Parachute System conforming to Specifications of MCPS and the Consortium partner shall collaborate with GIL to ensure seamless integration of manufactured components and adherence to project timelines.

10 General Terms & Conditions:

10.1 Consortium partner shall be able to offer competitive pricing in time bound manner for their respective work share while maintaining profitability and sustainability for all consortium members. The consortium members may enter into negotiations in good faith to consider the scope of work, areas of co-operation and legal modalities contemplated for the business opportunity on case to case basis.

10.2 Consortium partner shall have commitment to fulfill contractual obligations and meeting project milestones, ensuring timely delivery of Military Combat Parachute System (MCPS) / Parachute System conforming to Specifications of MCPS.

10.3 Consortium partner shall comply with all applicable laws, regulations, and export controls governing Defence contracts both domestically and internationally. The Consortium partner shall ensure adherence to quality standards and specifications throughout the manufacturing process of MCPS.

10.4 The Consortium partner shall ensure compliance with all contractual obligations and deliverables such as after sales services, repair & maintenance (AMC), warranty/guarantee requirement & requirement of live demonstration jump trials of Military Combat Parachute System (MCPS) / Parachute System conforming to Specifications of MCPS.

11. Documents to be submitted along with Eoi:

Following information shall be submitted by bidder along with their response to EOI document:

1	General Information of Bidder	Annexure-1
2	Financial Details	Annexure-2
3.	Signed/Stamped copy of EOI	-

Annexure-1: General Information of the Bidder

(To be provided in the letter head of the Company)

Date:

Legal name of company	
Country of constitution:	
Year of constitution:	
Legal address in country of constitution/ Registered office:	
Contact details / Offices in India	
<p>Attached are copies of original documents of</p> <ul style="list-style-type: none"> ○ Articles of Incorporation or Documents of Constitution, and documents of registration of the legal entity named above, any other supporting documents. ○ Company Catalogue, company presentation may be provided. 	

(Signature of Authorized Signatory)

Name:

Designation:

Address:

Date:

Annexure-2: Financial Information of the Bidder

(To be provided in letter head of prospective Partner)

Date: [insert day, month, year]

Legal Name: [insert full name]

1. Financial Data

Financial information (In INR)			
Descriptions	2021-22	2022-23	2023-24*
Annual Turnover			
Net Worth (NW)			

*In case immediate preceding year's audited financial results for year 2023-24 is not available that Bidders than in that case Financial Years 2020-21, 2021-22, 2022-23 shall be considered.

2. Financial documents

The Prospective Partner shall provide copies of the financial statements including balance sheets with all notes and related income statements for last **3 years financial year**.

The Prospective Partner can alternatively submit the above details stating their Financial credentials viz. Annual Turnover & Net Worth details duly signed and stamped during EOI stage in the above format.

(Signature & Seal)



Basic Details			
Organisation Chain	Department of Defence Production Ordnance Factory Board Ordnance Parachute Factory, Kanpur		
Tender Reference Number	GIL/EoI/RND/01/2024-25		
Tender ID	2024_DoDP_764051_1		
Tender Type	EOI	Form of contract	EOI
Tender Category	Services	No. of Covers	1
Payment Mode	Not Applicable	Is Multi Currency Allowed For BOQ	No
Is Multi Currency Allowed For Fee	No		

Cover Details, No. Of Covers - 1			
Cover No	Cover	Document Type	Description
1	Fee/PreQual/Technical/Finance	.pdf	EoI for Seeking interested Firms for tying up with GIL as Consortium Partner for MCPS

Tender Fee Details, [Total Fee in ₹* - 0.00]		EMD Fee Details	
Tender Fee in ₹	0.00	EMD Amount in ₹	0.00
Fee Payable To	NA	EMD Fee Type	NA
Tender Fee Exemption Allowed	NA	EMD Payable To	NA
Fee Payable At	NA	EMD Exemption Allowed	NA
		EMD Percentage	NA
		EMD Payable At	NA

Work /Item(s)					
Title	Expression of Interest (EoI) for Seeking interested Firms for tying up with GIL as Consortium Partner in expected National/Global Tenders of Military Combat Parachute System (MCPS) / Parachute System conforming to Specifications of MCPS.				
Work Description	Expression of Interest (EoI) for Seeking interested Firms for tying up with GIL as Consortium Partner in expected National/Global Tenders of Military Combat Parachute System (MCPS) / Parachute System conforming to Specifications of MCPS.				
Pre Qualification Details	As per EoI				
Tender Value in ₹		Product Category	Miscellaneous Services	Sub category	NA
Contract Type	Empanelment	Bid Validity(Days)	90	Period Of Work(Days)	365
Location	GLIDERS INDIA LIMITED KANPUR, U.P.	Pincode	208013	Pre Bid Meeting Place	NA
Pre Bid Meeting Address	NA	Pre Bid Meeting Date	NA	Bid Opening Place	GLIDERS INDIA LIMITED KANPUR, U.P.

Critical Dates			
Publish Date	15-Jul-2024 05:00 PM	Bid Opening Date	05-Aug-2024 03:30 PM
Document Download / Sale Start Date	15-Jul-2024 05:00 PM	Document Download / Sale End Date	05-Aug-2024 03:00 PM
Clarification Start Date	15-Jul-2024 05:00 PM	Clarification End Date	25-Jul-2024 06:00 PM
Bid Submission Start Date	15-Jul-2024 05:00 PM	Bid Submission End Date	05-Aug-2024 03:00 PM

Tender Documents				
NIT Document	S.No	Document Name	Description	Document Size (in KB)
	1	Tendernotice_1.pdf	Expression of Interest (EoI) for Seeking interested Firms for tying up with GIL as Consortium Partner in expected National/Global Tenders of Military Combat Parachute System (MCPS) / Parachute System conforming to Specifications of MCPS.	170.37
Work Item Documents	S.No	Document Type	Document Name	Document Size (in KB)
	1	Tender Documents	EOI MCPS 15072024.pdf	170.37

Tender Inviting Authority	
Name	Chairman and Managing Director
Address	GLIDERS INDIA LIMITED, KANPUR U.P.-208013

Tender Creator Details	
Created By	CPPP Admin OPF
Designation	Admin
Created Date	15-Jul-2024 04:11 PM